

PARADISE UNIFIED
SCHOOL DISTRICT BID
NO. 2018-2019 NS-3
PRODUCE

PARADISE UNIFIED SCHOOL DISTRICT
Food Services
6696 Clark Road
Paradise, CA 95969
5360.872.6496

BID DOCUMENTS & QUOTATION FORMS
Produce, Fresh Fruits and Vegetables
2018 - 2019 School Year Bid
No. 2018-2019 NS-3

Due:
Friday, July 14, 2018– Prior to 2:00 p.m.

Submission Options:

1) Hand Delivery - Submit sealed bid packet to Tanya Harter in Food Services. Must sign-in when delivered. Date and time recorded.

GENERAL INSTRUCTIONS AND CONDITIONS

SUBMITTING Bid Documents: Bid documents and Quotation forms must be received when due by the Food Services Department, Paradise Unified School District, 6696 Pearson Road, Paradise 95969. Sealed bid shall be plainly marked, **“Produce Bid No. 2018-2019 NS-3 and Vendor Name”**.

RESPONSIBILITY: All price quotes shall be signed with the firm name and by a responsible officer or employee.

CORRECTIONS: All prices and notations are requested to be typewritten. No erasures will be permitted. Mistakes may be crossed out and corrections made adjacent and shall be initiated in ink by person signing price quote. Verify your price quote before submission.

ACCEPTANCE: Quote on each item separately. Prices shall be stated in units specified, which will determine correct extensions. The District will not be responsible for errors in extensions. The right is reserved to reject any or all price quotes; to waive any irregularities of informalities in any price quote; and to accept or reject any items on the price quote. No vendor may withdraw this price quote for a period of ninety (90) days after the date set for opening thereof.

TIE PRICE QUOTES: Whenever price quotes are equal, preference shall be given to firms with whom the District has had satisfactory business relationships, in the order named.

SUBSTITUTIONS: Use of patent or proprietary names or the names of manufacturers in these specifications shall be deemed to be used for the purpose of facilitating a description and shall be deemed to be followed by the words **“or equal”** unless the price quote specifically requires no substitutions. The vendor may offer any material or products which shall be substantially equal to that so indicated or specifically provided; however, the vendor shall furnish samples and/or full descriptive information covering the product bid on, properly marked, stating item number and page number on each sample or description upon request.

QUALITY: All workmanship, materials, and articles incorporated in the items covered by this specification shall be of the best available grade of their respective kinds for the purpose for which the items are to be used.

SAMPLES AND TESTING: Samples of items, when required, shall be furnished free of expense to the District, and may be retained by the District for the purpose of comparing against material delivered by the successful vendor, and if not destroyed by tests will upon request be returned at vendor’s expense. The final decision as to whether the material or product is the equal to that specified shall be made by the School District. In all cases when a sample is taken from a shipment and sent to a public testing laboratory and the test

shows that the sample does not comply with the specifications, the cost of the tests shall be paid by the vendor.

PATENT INFRINGEMENTS: The successful vendor shall hold the Paradise Unified School District, its officers, agents, servants, and employees, harmless from liability of any nature or kind on account of use of any copyrighted composition, secret process, patented invention, article, or appliance, furnished or used, under this price request.

DELIVERY: It is understood that the vendor agrees to deliver prepaid all items to the address indicated on this price quote form. All costs for delivery, drayage, freight, or the packing of said articles are to be borne by the vendor.

SALES TAX: (A) Do not include California State Sales Tax in price quote; said tax will be added to invoice and paid by the District. (B) Do not include Federal Excise Tax or Use Tax in price quote; the district is not subject to same.

DISCOUNT: Cash discounts when stated on price quote shall be allowed on all payments that are processed by the District with reasonable promptness after acceptance of material and receipt of vendor’s correct invoice. Unless specified otherwise, cash discounts for a period of less than thirty (30) days will not be considered in determining a low vendor.

NON-BIDDERS: If price quote is not made, please notify the District if you wish to remain on the mailing list.

INTERPRETATIONS OF PRICE QUOTE DOCUMENTS: All interpretations of the price quote conditions and/or specifications shall be made only by written addendum. The School District shall not be responsible for any other explanation or interpretation of the price quote document.

LEGAL REQUIREMENTS: All vendors are required to comply with and be bound by all applicable provisions of law whether or not referred to herein.

COMMUNICATION OF AWARD: Bid award shall not become binding upon the School District until communication in writing to the successful vendor.

SAFETY REGULATIONS: All equipment and supplies furnished, and/or all work performed, shall meet all applicable safety regulations of the Division of Occupational Safety and Health of the State of California and Safety and Health Codes of the State of California.

AFFIRMATIVE ACTION: The vendor certifies that he is an Equal Opportunity Employer and has made a good faith effort to improve minority employment and agrees to meet federal and state guidelines. No discrimination shall be made in the employment of persons upon public works in this project because of the sex, race, color, national origin or ancestry, religion, or handicap of such personnel.

Special Terms & Conditions

Read Carefully: Vendors are expected to examine the conditions, specifications, and all instructions of the Bid, which are the binding terms for the award. Failure to do so will be at the vendor's risk. Each vendor shall furnish the information required by the bid. Statements or communications which serve to qualify or put conditions on any price quote, changes or additions to the price quote form, alternative bids, or any other modification of the price quote form which is not specifically called for may result in the District's rejection of the price quote as not being responsive. Non-conforming or qualified price quotes (such as stipulation of minimum orders, date specific pricing and/or delivery requirements) are subject to rejection in their entirety.

Any questions regarding this bid shall be directed to Tanya Harter, Food Services Director, (530) 872-6496 prior to the July 14, 2018 deadline.

Award: The purpose is to award to a vendor for efficiency in ordering and delivery. The award may be made to one or more vendors, whichever is/are deemed to be in the best interest of PUSD. Awards will be based on low total cost, quality of the products, service, and delivery requirements. Notwithstanding, the District reserves the right to award price quotes as deemed necessary and in best interest of the Food Services Department. All vendors are required to quote on each item listed.

Price quote must be substantially responsive on all items or price quote is subject to rejection. The District reserves the right, however, to accept or reject one or more items in the lot. An example may be, but is not limited to, rejection of an alternate item that is not considered equal or removal of a non-critical item that has clearly restricted availability and/or inflated unit pricing.

Vendor Criteria: All responding vendors shall meet the following minimum criteria for price quote submission. Award shall be based on, but not limited to the following:

> Certify compliance by checking the boxes below:

- o Ability to meet the terms of Paradise Unified School District's requirements as called for in the specifications.
- o Deliver products in containers that are clean, in refrigerated vehicles that are clean, and by personnel that are properly attired.
- o Provide complete and accurate (preferably automated) billing as requested by the District Accounting Department. We currently require billing by site with each delivery. Pre-numbered invoices are payable monthly unless otherwise agreed upon by Food Services Department. Invoices must reflect PO number.
- o Written HAACP Plan.
- o Verifiable record of service, particularly with respect to delivering all items according to established ordering and delivery schedules at favorable prices. Please fill out reference section.

Sole Judge: The District will be the sole judge of the merits and qualifications of the products and of the ability of the vendor to meet District requirements. The District reserves the right to waive any irregularities or informalities in any price quote, and to accept or reject any items thereon.

Term: The term of this price quote is one (1) year after award. It is understood that products may be ordered up to the last day of the covered term; products should be received within 30 days thereafter.

The District may elect to extend the award for additional one (1) year periods, (or a lesser period if mutually agreeable) not to exceed a total of three (3) years, as it is in the best interest of the District. Any extension made upon mutual consent of the District and the vendor shall be at the same terms, conditions, and pricing structure per item, except where a bonafide increase has taken place.

Addendum: If it becomes necessary for the District to revise any part of this bid, an addendum will be provided to all vendors prior to the bid opening. Any addendum will be signed and included with your bid response. Requests to amend any part of this bid must be done in writing prior to the bid opening to allow for appropriate action.

Contract Prices: All price quotations will be based on a cost plus formula. This will consist of **your actual cost**, plus a **percentage figure** markup, which represents the percentage you will charge above your actual cost. The District reserves the right to request verification of actual costs (for example, copies of canceled checks or invoices). The price per unit must remain firm for the full contract period.

Delivery Schedule/Order Form: The successful vendor will be required to provide a suitable *order form* and *delivery schedule* outlining delivery days for each site upon award of the bid, which shall be approved by the district. If required, vendor must be able to revise the order form and delivery schedule based on the needs of the District. Time is of the essence as to delivery.

Delivery Requirements: Deliveries are to be made direct to schools listed, in quantities as ordered by Food Services personnel. All deliveries must be completed on a daily basis as required between 6:00 a.m.-1:00 p.m. Additional food service locations may be added or deleted during the life of the contract.

The successful bidder shall have an employee on duty at 8:00 a.m. or a local emergency phone number available where errors or lack of delivery can be reported.

Pre-numbered delivery slips/invoices, referencing the PO number must be provided in duplicate as follows:

- (1) Original copy signed by food services employee receiving the material shall be left at the delivery location.
- (2) The vendor shall retain a duplicate copy.

The successful bidder must deliver direct to locations as specified and shall not contract delivery. Trucks will be kept in good repair. Maintenance records must be available for inspection by District Personnel.

Timely delivery of all orders is expected to school sites and if unable to meet confirmed delivery schedule(s), as agreed upon, then after a one hour grace period, the District reserves the right to assess a penalty payment to the awarded vendor for each instance in the amount of (\$100.) per late delivery, and deduct from the awarded vendors invoice the penalty payment. The District reserves the right to refuse a late delivery and will assume no financial obligation if the delivery is refused. All deliveries require a Food Services employee's signature.

Driving on Premises: Contractor's representatives driving motor vehicles, on District grounds, will use extreme caution when school is in session. Drivers will lock any gate or door to which they may have access, both when entering and/or leaving school grounds.

Orders: Orders will be placed (normally by email) by PUSD Food Services according to the needs of each site. Vendor may be required to alter orders daily. Orders are accepted for items that are on the price quote. If unauthorized items/substitutions are ordered and delivered, it will be at the discretion of Food Services personnel whether payment will be made to the vendor for such items.

Availability: Vendor will supply via email a complete list of products offered on a weekly basis with pricing and location of origin. Emailed to the following email addresses:
tharter@pusdk12.org

Usage: The quantities shown on specifications are estimates only, based on the information available at the time; however, the District reserves the right to order more or less than such quantities, to delete a line item or entire price quote over the contract period.

Additional Items: The District reserves the right to add related items to the contract at any time during the period of the contract. Any items that may need to be added to this price quote shall exhibit similar mark-up percentage as all other existing/awarded products on the price quote. Last space on the specification section requests vendors to indicate the actual cost plus % cap/limit, as applicable. Vendor will provide the best pricing available based on type of item and quantity--which shall not exceed the actual cost plus percentage cap stated on price quote response. Evidence and documentation of cost (at invoice price) will be provided by the vendor upon request.

Legal Requirements:

All products must conform to the provisions set forth in the federal, state, county, and city laws for their production, handling, processing, marketing, and labeling. In accordance with California Department of Education's School Nutrition Program guidance manual all contracts with vendors that exceed \$100,000 must have the following stipulation verbatim: "The Food Service Management Company (FSMC) must comply with section 306 of the Clean Air Act (42 USC Part 1857 [h]), Section 508 of the Clean Water Act (33 USC Part 1368), Executive Order 11738, and Environmental Protection Agency (EPA) regulations (40 CFR part 15).

...violations will be reported to the USDA FCS and the United States EPA. The FSMC will not utilize a facility listed on the EPA List of Violating Facilities (A-102 14[I])."

LOCAL/SMALL LOCAL/ SMALL LOCAL RESIDENT POLICY PARTICIPATION REQUIREMENT

In 2008 the District instituted a local business policy, the Local/Small Local/ Small Local Resident Business Enterprise program ("L/SL/SLRBE"). The S/SL/SLRBE provides economic opportunity to local residents and businesses by supporting local economic development while paying competitive prices for goods and services.

The S/SL/SLRBE establishes a 20% minimum local participation requirement on all contracts and professional service agreements between PUSD and outside vendors. In addition, the program provides for preference points in negotiated professional services contracts and bid discounts in competitively bid contracts, up to 5 points or 50 % as the level of local, small local and small local resident business participation increases.

Prior to the issuance of a formal invitation for bid, the District determines that there are at least three certified businesses listed in the industry, trade or profession that constitutes a major category of work. If at least three L/SL/SLRBEs are not certified, then the requirement may, subject to the discretion of the District, be waived, or the 20% requirement may be re-set from 19% to 0%, depending on the particular circumstances at time of bid.

However, a proposer who demonstrates a minimum 20% small business or local resident employee participation will earn a bid discount 5% off its total bid, affording an advantage over a low bidder with no small business or local resident participation. (Public Contract Code section 2002).

Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion: The District certifies to the best of its knowledge and belief, that it and its officials: Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal department or agency according to Federal Acquisition Regulation Subpart 9.4, and by signing this contract, certifies that this vendor does not appear on the Excluded Parties List. <https://www.sam.gov/portal/public/SAM>

Produce Bid Award Point System

The District has chosen to implement a point system to make awards. The following scoring system will be used in determining which of the three lowest bidders will most closely meet the best interests of the District. There is a possible score of 100 points.

1. **COST:**

Lowest cost will be determined by total cost of all line items bid multiplied by total anticipated usage for each item. C.U.S.D. reserves the right to award bid on locally grown produce prices only.

Lowest Bidder – 50 points

Second Lowest – 40 points

Third Lowest- 30 points

2. **SOURCING**

2.1 **Geographic Preference.** Provide produce grown within a 250 mile radius of Paradise, Ca.

Rated Best Able to Meet Guidelines - 20 points Rated 2nd Best Able to Meet Guidelines - 15 points Rated 3rd Best Able to Meet Guidelines - 10 points

2.2 **Traceability** Provide information regarding the farm of origin of locally and non-locally grown products (whole and processed produce) including: a list of farms and products sourced from each farm, unique product identification numbers for locally grown products from aggregated products, and farm of origin information clearly marked on each case delivered to cafeterias. If produce not purchased directly from a farm please provide as much information as available regarding the source of produce. A sample of a traceability report will be requested with any produce samples provided.

Rated Best Able to Meet Guidelines- 15 points Rated 2nd Best able to Meet Guidelines- 10 points Rated 3rd Best Able to Meet Guidelines- 5 points

3. **Local/Small Local / Small Local Resident Business Enterprise Participation Requirement. (S/SL/SLRBE)**

The S/SL/SLRBE establishes a 20% minimum local participation requirement on all contracts and professional service agreements between PUSD and outside vendors. If at least three L/SL/SLRBE's are not certified to provide required services, then the requirement may be waived, or the 20% requirement may be re-set from 19% to 0% at the discretion of the District.

A proposer who demonstrates a minimum 50% small business or local resident employee participation will earn 5 points.

A proposer who demonstrates a minimum 40% small business or local resident employee participation will earn 4 points.

A proposer who demonstrates a minimum 30% small business or local resident employee participation will earn 3 points.

A proposer who demonstrates a minimum 20% small business or local resident Employee participation will earn 2 points.

4. Past Performance /Service Reliability with Large School Districts (Requiring site to site delivery)

Awarded Vendor must have a proven ability to deliver high quality produce in a timely manner, to a large customer with multiple sites, requiring daily and/or weekly deliveries. References of past and present customers may be checked to determine ability to meet required service levels.

Rated Best Able to Meet Service Requirements-	10 Points Rated
2 nd Best Able to Meet Service Requirements-	6 Points Rated
3 rd Best Able to Meet service Requirements-	2 Points

Total _____

Specifications:

The vendor who is awarded this contract will meet or exceed the following minimum requirements:

- Ability to provide locally-grown produce. For the purpose of this quote, locally-grown is defined as within a 250 mile radius from Paradise, CA. Paradise Unified prefers locally-grown products whenever possible and has a goal of procuring 50% of produce locally.
- Provide name and location of farms that items are purchased from one week prior to delivery. Products should be labeled designating local source (grower, address of farm). For the purposes of this quote, "farm" is defined as the location where the produce is grown, not the address of a packing house or aggregation point.
- Vendor to establish written purchasing agreements with school district approved farmers or aggregators. These agreements should indicate that the vendor is willing and able to purchase produce from these growers or aggregators whenever possible.
- Vendor is to report to Paradise Unified net price farmer will receive on a price per pound or price per case basis for product purchased.
- The vendor shall state the brand and item number bid; if none is indicated it is understood that the vendor is quoting the exact brand and number specified. If proposing product "equal to" the brand specified any differences should be clearly noted-- include specifications and nutrient analysis. Vendors may propose any product equal to that specified. Certain specifications set forth herein for the purpose of establishing standards are not intended to preclude any vendor from bidding who can meet these specifications and requirements.
- Product specifications are based on products and pack sizes currently in use. Alternate pack sizes may be accepted when pack size specified is not available. Specifications shown have been established by the Food Services Department assuring compliance with Healthy Hunger Free Kids Act 111-296; therefore, alternates may not be considered in circumstances where the menu, recipes, or noncompliance with (HHFKA) 111-296 is affected. If proposing an alternate or "generic" item, please quote it in addition to the brand requested, if possible. In any case, the District will be the sole judge as to whether the products are, in fact, substantially equal to the specifications set forth herein and whether such deviations are acceptable to the District.
- Product shelf life shall not be less than three (3) to seven (7) days from date of delivery. Products should be dated, showing a "produced on" or "pull" date.
- Vendors submitting price quotes certify that no preservatives are used in the preparation of products.

Answer the following questions related to PUSD's produce specifications. Feel free to attach additional pages if you need more space to provide a complete answer.

Please describe your company's ability to provide the district with locally-grown, source-identified produce. What systems do you have in place for tracking and labeling locally-grown produce?

Please describe your relationships with farms under 500 acres. Do you typically work with pack-houses, grower-shipper operations or with farmers directly? If you are able, please attach a list of farms that you regularly purchase from to this price quote indicating those under 500 acres.

Paradise Unified has existing relationships with a number of small farmers and aggregators who provide produce for the Food Services Department. The successful bidder will demonstrate willingness and ability to work with these farmers to provide produce for the school meals program. Please describe your company's strategy for working with these farmers and /or aggregators.

Does your company have a sustainability plan or philosophy? If so, please describe that here.

Right to Inspect: The Paradise Unified School District reserves the right to inspect the facilities of the vendor prior to award of contract and/or during the term of the contract. If representatives of the District after such inspection determine that the vendor is not capable of performance satisfactory to the school district, the price quote will not be considered or it will be cancelled.

Non-Performance: The school district reserves the right to discontinue service and hold the contractor in, upon 24-hour notice, if default all or any portion of any contract resulting from this price quote is for unsatisfactory product or service or is determined to be detrimental to the health and welfare of students and school personnel. Failure to furnish all items per the contract, in a timely manner, as specified, shall constitute unsatisfactory service.

Domestic Products: Federal regulations require that to the maximum extent possible, only domestic products are purchased for use in the National School Lunch Program. This requirement will be strictly adhered. Any bidder intending to provide products produced or grown in a foreign country must include such information on their price quote submission. Failure to include such information on the price quote submission can result in product rejection at the vendor's expense.

Nutrient Analysis: All items in the price quote must meet nutritional requirements/serving size of the USDA Child Nutrition Program.

Substitutions: The successful vendor must deliver the brands quoted and accepted by the District and meet the delivery time promised. Failure to supply the brands specified or to deliver within the time promised may result in cancellation of award. If circumstances beyond the vendor's control mandate the need for a substitution, approval must be obtained by the Food Services Department prior to delivery. The vendor will be required to provide an equivalent product in quality, pack size and pricing. If specified product can be obtained by Food Services from another vendor, Food Services may bill back the vendor any difference in pricing and costs related to having to procure said product elsewhere.

Samples: Upon request, samples of bid items must be submitted for approval. Samples may be requested before award is made. Such samples shall be delivered as soon as possible and within five (5) working days after request at no charge to the District. Each sample must be clearly marked with the vendor's name, the price quote item number, the brand, stock number, and pack/serving size information. All samples shall become the property of the District. Failure to furnish samples as requested may be cause for rejection of the price quote.

Returns: Vendor shall issue credit to the District for all products returned from the school sites, including damaged and decaying products.

Non-Conformance to Specifications: If any product fails to meet specifications, the District may require, within a reasonable time as determined by the District:

- a. Cash restitution or in-kind replacement, at the District's discretion for the entire lot that failed and/or
- b. Payment for the value of all meals that the District served which failed to contain the required components of a reimbursable meal because the vendor provided short-weighted products.

A notice of products failing to meet specifications may result in contract termination. The vendor must absorb all costs resulting from termination for cause

Service: The District requires a high level of service and support from the awarded vendor. Vendor will be held responsible for timely deliveries to all sites and follow-up as necessary. Partial shipments are discouraged. The goal is to receive complete orders without multiple deliveries or drop shipments.

Covenant Against Gratuities: The vendor warrants by signing hereon that no gratuities (in the form of entertainment, gifts, or otherwise) were offered or given by the vendor or any agent representative of the vendor, to any officer or employee of the District with a view toward securing favorable treatment with respect to any determinations concerning the performance of the contract. For breach or violation of this warranty, the District shall have the right to terminate the contract, either whole or in part, and any loss or damage sustained by the District in procuring on the open market any items which vendor agreed to supply shall be borne and paid for by the vendor. The rights and remedies of the District provided in the clause shall not be exclusive and are in addition to any other rights and remedies provided by law or under the contract.

Conflict of Interest: The awarded vendor shall disclose to the District the name of any officer, director, employee, or consultant who is also an employee of the District. The awarded vendor shall also disclose the name of any District employee who owns a significant stock interest of the awarded vendor's corporation, or any of its branches, or any other real or apparent conflict of interest with any District employee.

Non-Collusion: Vendors submitting price quotes hereby certify that the price quote is genuine and not a sham or collusive or made in the interest or on-behalf of any person not herein named, and that the vendor has not directly or indirectly, induced or solicited any other vendor to put in a sham price quote, or any other person, firm or corporation to refrain from bidding, and has not in any manner sought by collusion to secure for himself an advantage over any other vendor.

Insurance Requirements: The successful vendor will be required to meet District insurance requirements for Comprehensive General Liability, Products Liability, and Automobile Liability.

License: A valid business license is required.
Indicate number: _____.

References and Statement of Experience/Qualifications:
References are required, even if you have done business with our District in the past. (School Districts or related Food Service Institutions that your company has serviced.)

Reference Name and Phone

- 1. _____
- 2. _____
- 3. _____

Please provide a brief statement of your company's qualifications for servicing PUSD. Include information about the length of time you have been in operation, strengths and successes, your areas of specialization and expertise, and any other relevant information that will assist PUSD in evaluating your application.

Delivery Trucks: List number/type of owned trucks-- _____

District Contact: Note primary contact person responsible for monitoring our account (order status, deliveries, etc.)

Name: _____ Title: _____

Office Phone: _____

Cell phone or pager: _____

Certification of Compliance: Vendors, by the act of submitting and signing price quote form, certify that they meet all of the criteria, terms, and conditions stipulated throughout the price quote document.

Price quote Submission: Bid documents must be signed and submitted by the time and date indicated. Bid documents and quotation forms may be submitted hand-delivered to the Food Services Department, Attention: Tanya Harter, Director, 610 C Pearson Road, Paradise, California, 95969 in a sealed envelope. The District will not be responsible for bids received that are late and/or not clearly identified.

SIGNATURE PAGE

The undersigned has read the specifications, instructions, conditions, and all supplementary conditions or instructions included herein, is familiar with and understands the provisions and proposes and agrees to furnish and to deliver the goods and/or services in strict accordance with these specifications, instructions, conditions and provisions, and the prices quoted herein:

By: **X** _____ Delivery _____ days from date of order.

SIGNATURE REQUIRED

Printed Name & Title: _____

Name of firm: _____

Address: _____
CITY *STATE* *ZIP*

Remit Address: _____
CITY *STATE* *ZIP*

Phone: (_____) _____ FAX: (_____) _____

Website: _____ Email: _____

Remember to complete:

- ◆ List of References
- ◆ District Contact
- ◆ Delivery Truck Information

PRODUCE DELIVERY LOCATIONS

Paradise Elementary School, 588 Pearson Road, Paradise, CA 95969, (872-6415) **
Cedarwood Elementary School, 6400 Columbine Road, Magalia, CA 95954, (873-3785)
Pine Ridge School, 3878 Compton Drive, Magalia, CA 95954, (873-3800)
Ridgeview High School, 13665 Old Skyway, Magalia, CA 95954, (872-6478)
Ponderosa Elementary School, 6593 Pentz Road, Paradise, CA 95969 (872-6470)
Paradise High School, 5911 Maxwell Drive, Paradise, CA 95969 (872-6425)
Paradise Intermediate School, 5657 Recreation Drive, Paradise, CA 95969 (872-6465)
Achieve Charter High School, 5850 Clark Road, Paradise

**Price
Quotation
Form Produce
FRESH FRUIT AND VEGETABLES**

FRESH FRUITS AND VEGETABLES

All items proposed shall comply with the U.S. Pure Food and Drug Act, California Department of Agriculture requirements, county, city laws and ordinances for their production handling, processing, marketing, and labeling. All prepared products must be prepared without the use of sulfating agents. Preference will be given to vendors subscribing to the produce Marketing Association Code of Ethics. Standard industry pack is to be provided.

WHOLE ITEMS:

APPLES

U.S. Fancy Grade, shall consist of one variety, normally shaped for the grade and locality where produced; shall be free from decay, disease, spray burn, and internal bruising.
Size shall be 198 counts.

BANANAS

First quality, color No. 3 or 4, fairly well colored but not exceedingly green, uniform size, in removable twin compartment. Petite 150's.

ORANGES

Shall consist of oranges which are mature, juicy, fairly well-colored;
be free from decay, broken skins, dirt or other foreign materials. Shall be Valencia or naval variety, depending on season. 138 count.

TANGERINES

Shall consist of tangerines which are mature, juicy, fairly well-colored; shall be free from decay, broken skins, dirt or other foreign material. Cuties must be 21 counts.

TOMATOES

Best commercial grade; shall consist of tomatoes which are fairly well-formed, smooth, free from decay, damage caused by decay, freezing, bruises, cuts, sunburn, or excessive insects. Size shall be large loose tomatoes which are fairly well- formed.

GRAPE, PEAR or CHERRY TOMATOES

Best commercial grade; shall consist of tomatoes which are fairly well-formed, smooth, free from decay, damaged caused by decay, freezing, bruises, cuts, sunburn, or excessive insects. Size: 12 baskets per tray, approximately 16 - 18 lb. net weight per tray.

KIWI

U.S. No. 1 Grade, uniform size packed in volume fill containers, delivery pressure of 1-1/2 lbs. Size shall be 117 each per box - 22# case. 1 Kiwi = 3/8 cup fruit

SPINACH

CANTALOUPE

Best commercial grade; shall consist of melons that are free from decay, damage caused by decay, freezing, bruises, cuts, sunburn. Size: 6/case.

RED ONIONS

Size: 25# bag

PEARS

Shall consist of pears that are mature, juicy, fairly well-colored and not exceedingly green; fairly uniform in size and free from disease and decay. Shall be 135 - 150 count per case.

STRAWBERRIES

Shall consist of strawberries that are mature, juicy, fairly well-colored and not exceedingly green or white. 12
1- pint baskets/flat

WATERMELON

Best commercial grade; shall consist of melons that are free from decay, damage caused by decay, freezing, bruises, cuts, sunburn. Size: 15 lb. - 18 lb.

HONEYDEW MELON

Best commercial grade; shall consist of melons that are free from decay, damage caused by decay, freezing, bruises, cuts, sunburn. Size: 6/case.

GREEN ONIONS

Standard commercial pack—Bunch.

CUCUMBER

Each.

YELLOW ONIONS

Size: 25# Bag

GRAPES

Size: 150/2 oz. Individually cut clusters/box, 22# case. Also lunch bunch grapes.

NECTARINES

Shall consist of nectarines which are mature, juicy, and fairly well-colored. Shall be free from decay, diseases, spray burn and internal bruising. 88 – 96 count per case.

PEACHES

Shall consist of peaches which are mature, juicy, and fairly well-colored. Shall be free from decay, diseases, spray burn and internal bruising. 80 count per case.

PLUMS

Shall consist of plums which are mature, juicy, and fairly well-colored. Shall be free from decay, diseases, spray burn and internal bruising. 45 - 50 count per case.

LIMES

BELL PEPPERS, Red and

Green CILANTRO

PREPARED ITEMS:

BROCCOLI FLORETS

Packed in 5 lb. bags, count to be 50-55 buds per pound.

CARROT STICKS

Random cut, approximately 2"- 4" long, 1/2" diameter, packed in 5 lb. plastic bags.

CARROTS SHREDDED

Shredded 3/16", packed 5 lbs. plastic bags, count 42 per lb.

CELERY STICKS

Random cut, approximately 2" - 4" long, 1/2" diameter, packed in 5 lb. plastic bags, count 30 per lb.

COLE SLAW

Cleaned and ready to use; to consist of shredded red and green cabbage and shredded carrots, packed in 5 lbs. plastic bags.

SHREDDED LETTUCE

Shredded 3/16", packed in 5 lb. plastic bags.

ROMAINE/ICE BERG TOSSED SALAD

Cleaned and ready to use; to consist of 70% romaine, 20% ice berg, 10% carrot and red cabbage, packed in 5 lb. plastic bags.

CARROTS BABY

200/2.6 ounce bags/200 per case

CARROT COINS

1/2" diameter, packed in 5 lb. plastic bags, count 180-200 per lb.

CELERY CRESCENTS

1/2" diameter, packed in 5 lb. plastic bags, count 180-200 per lb.

JICAMA STICKS

Random cut, approximately 2" - 4" long, 1/4" diameter, packed in 5 lb. plastic bags, count 30 per pound.

ZUCCHINI COINS

Random cut, approximately 1/2" diameter, packed in 5 lb. bags.

YELLOW SQUASH COINS

Random cut, approximately 1/2 " diameter, packed in 5 lb.bags.

CAULIFLOWER FLORETS

Packed in 5 lb. bags, count to be 50-55 buds per pound.

CUCUMBER COINS

Random cut, approximately 1/2" diameter, packed in 5 lb. bags.

GRAPES

"Lunch bunch." Size: 150/2 oz. individually cut clusters/box, 22# case.

APPLE BITES

Sliced, Fuji - 200/2 oz. individually cut slices and individually packaged.

SHREDDED GREEN and RED CABBAGE

Cleaned and ready to use; to consist of shredded red and green cabbage, packed in 5 lbs. plastic bags.

Specify % Markup _____

Contract Price - Cost Plus Formula

*Note: 'C' = 'B' + % Markup Specified.
 'E' = 'C' x 'D'*

Price per unit must remain firm for the full contract period

PRODUCE	Projected Purchase Quantities ***Unit is desired pack size, this column refers to pieces/pounds	A Pack Size/Case	B Actual Cost Per Case	C Price Per Unit (Calculated including % Markup)	D Number of Cases to meet Projected Purchase Quantity	E Price Extension (Calculated)	F Check mark NON-Domestic Products Only
Apple	36000 each						
Apple-bulk sliced	4400#						
Apple-Ind.Wrapped	100 case						
Asian Pears	50 cases						
Banana	6000 each						
Broccoli	1500#						
Broccoli Slaw	200#						
Cabbage, Green	10/5#						
Cantaloupe	125 each						
Carrot	4600#						
Carroteenie	150 cases						
Cauliflower	450#						

Specify % Markup _____

Contract Price - Cost Plus Formula

*Note: 'C' = 'B' + % Markup Specified.
 'E' = 'C' x 'D'*

Price per unit must remain firm for the full contract period

PRODUCE	Projected Purchase Quantities ***Unit is desired pack size, this column refers to pieces/pounds	A Pack Size/Case	B Actual Cost Per Case	C Price Per Unit (Calculated including % Markup)	D Number of Cases to meet Projected Purchase Quantity	E Price Extension (Calculated)	F Check mark NON-Domestic Products Only
Celery Sticks	300#						
Cucumber	60 bags						
Fuyu Persimmons	30 cases						
Grapes	5500#						
Honeydew Melon	150 each						
Jicama	700#						
Kiwi	16000 each						
Lettuce, 4-Way Salad	7500#						
Lettuce, Green Leaf	120/10# case						
Lettuce, Iceberg	7000#						
Lettuce, Red Leaf	124/10# case						
Lettuce, Romaine	3600 #						

Specify % Markup _____

Contract Price - Cost Plus Formula

Price per unit must remain firm for the full contract period

**Note: 'C' = 'B' + % Markup Specified.
 'E' = 'C' x 'D'**

PRODUCE	Projected Purchase Quantities ***Unit is desired pack size, this column refers to pieces/pounds	A Pack Size/Case	B Actual Cost Per Case	C Price Per Unit (Calculated including % Markup)	D Number of Cases to meet Projected Purchase Quantity	E Price Extension (Calculated)	F Check mark NON-Domestic Products Only
MUSHROOMS	225#						
Nectarines	25 cases						
Onion, Red	250 ea						
Onion, Yellow	150 ea						
ONION-GREEN	160 bags						
Orange	17400 each						
Oranges-Mandarins	150 cases						
Peaches-Seasonal	25 cases						
Pears, D'Anyous Ready-to-Eat	3100 each						
Peas, Sugar Snap	475#						
PEPPER-GREEN	120 each						
PEPPER-RED	125 each						

Specify % Markup _____

Contract Price - Cost Plus Formula

Price per unit must remain firm for the full contract period

Note: 'C' = 'B' + % Markup Specified.
 'E' = 'C' x 'D'

PRODUCE	Projected Purchase Quantities ***Unit is desired pack size, this column refers to pieces/pounds	A Pack Size/Case	B Actual Cost Per Case	C Price Per Unit (Calculated including % Markup)	D Number of Cases to meet Projected Purchase Quantity	E Price Extension (Calculated)	F Check mark NON-Domestic Products Only
Plums-seasonal	50 cases						
Satsuma Mandarins	150 cases						
Squash, Italian	250#						
Strawberries-SEASONAL	2500 #						
Tomato	1100 #						
Grape, Pear or Cherry Tomatoes	500/10#						
Watermelon Seedless 3 CT LB	1320#						

****** Single Drop Warehouse Delivery ******

Contract Price - Cost Plus Formula

Specify % Markup for Single Drop Warehouse Delivery

Price per unit must remain firm for the full contract period

PRODUCE	Projected Purchase Quantities ***Unit is desired pack size, this column refers to pieces/pounds	C2 Price Per Unit (Calculated including % Markup)	E2 Price Extension (Calculated)
Apple	36000 each		
Apple-bulk sliced	4400#		
Apple-Ind.Wrapped	100 case		
Asian Pears	50 cases		
Banana	6000 each		
Broccoli	1600#		
Broccoli Slaw	200#		
Cabbage, Green	15/5#		
Cantaloupe	125 each		
Carrot	4750#		
Carroteenie	150 cases		
Cauliflower	450#		
Celery Sticks	300#		
Cucumber	60 bags		
Fuyu Persimmons	50 cases		
Grapes	6000#		
Honeydew Melon	150 each		
Jicama	650#		
Kiwi	15000 each		
Lettuce, 4-Way Salad	75000#		
Lettuce, Green Leaf	125/10# case		
Lettuce, Iceberg	7000#		
Lettuce, Red Leaf	125/10# case		

****** Single Drop Warehouse Delivery ******

Contract Price - Cost Plus Formula

Specify % Markup for Single Drop Warehouse Delivery

Price per unit must remain firm for the full contract period

PRODUCE	Projected Purchase Quantities ***Unit is desired pack size, this column refers to pieces/pounds	C2 Price Per Unit (Calculated including % Markup)		E2 Price Extension (Calculated)
Lettuce, Romaine	3700 #			
MUSHROOMS	225#			
Nectarines	25 cases			
Onion, Red	250 ea			
Onion, Yellow	150 ea			
ONION-GREEN	165 bags			
Orange	17000 each			
Oranges-Mandarins	150 cases			
Peaches-Seasonal	25 cases			
Pears, D'Anyous Ready-to-Eat	3100 each			
Peas, Sugar Snap	475#			
PEPPER-GREEN	120 each			
PEPPER-RED	125 each			
Plums-seasonal	25 cases			
Satsuma Mandarins	150 cases			
Squash, Italian	200#			
Strawberries-SEASONAL	2500 #			
Tomato	1100 #			
Grape, Pear or Cherry Tomatoes	400/10#			
Watermelon Seedless 3 CT LB	1200#			

GRAND TOTAL: